CASE STUDY · FRACTIONAL GENERAL COUNSEL · AN EMPLOYER FACING A LAWSUIT

Managing the Defense.

Served with a wrongful-termination lawsuit, the company chose not to involve its insurer. We stood between the company and the case: we chose the defense firm, watched every bill and kept leadership on the business.

CLIENT	MATTER	PRACTICE AREA	EXPOSURE
An employer facing a lawsuit	Wrongful-termination claim	Fractional general counsel	A seven-figure claim, insurer not involved

01 THE SITUATION

A lawsuit that could *ruin the company.*

Our client was served with a high-stakes wrongful-termination lawsuit carrying the threat of a seven-figure settlement and damage to its reputation. The company chose not to involve its insurance carrier.

01

Financial exposure

The risk of a large adverse judgment, with the company's insurance carrier left out of it.

02

Cost volatility

Big-firm litigation fees that could climb with no one checking them.

03

Operational drain

Leadership being pulled away from running the business.

02 OUR APPROACH

Between the company *and the case.*

> ***We acted as the company's bridge to the litigation: managing the outside defense firm, containing the cost and keeping leadership focused on the business.***

1 **Chose the defense firm**

Selected outside defense counsel who had handled this kind of claim before, so the company was not paying for a learning curve.

2 **Audited the spend**

Reviewed every billable hour.

3 **Translated the case**

Turned complex legal updates into clear business choices for leadership.

4 **Found the off-ramp**

Identified settlement leverage that offered a quick, commercial way out of the lawsuit.

03 WHAT HAPPENED

The claim *was managed.*

The defense ran through counsel chosen for this kind of claim, every bill was reviewed, and leadership stayed on the business.

We identified settlement leverage so the company could put a swift, commercial way out first.

THE TAKEAWAY

Litigation can drain a company fast. Managing it takes an embedded partner who acts as a financial and tactical buffer and keeps legal spend tied to business outcomes.

04 WHO HANDLED IT

Talk to the attorneys *who handled it.*



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05 OTHER ENGAGEMENTS

CORPORATE & BUSINESS

The reciprocal buyout offer

Two partners against two, and one price that either side could be bought out at.

ASSET PROTECTION

Asset protection in action

Informal transfers between related companies, and the paperwork that separated them.

COMMERCIAL REAL ESTATE

Correcting the record

A stalled multi-tenant acquisition, the seller's errors corrected, and the deal closed.

EIGHT LOCATIONS, ONE TEAM

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